DLN: 93493132024007

OMB No 1545-0047

Return of Organization Exempt From Income Tax

Department of the

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public

▶ Information about Form 990 and its instructions is at <u>www IRS gov/foim990</u>

Open to Public Inspection

Treasu		of the enue Servi	▶ Information a	bout Form 990 and its instructions is at <u>wv</u>	•	•		Open to Public Inspection
			alendar year, or tax year begi	nning 07-01-2015 , and ending 06-30-201	.6			
		applicable	C Name of organization		-	D Empl	oyer ide	ntification number
_		change	SOUTHERN NEW HAMPSHIRE U	NIVERSITY		02-0	274509	9
☐ Na	ame ch	nange	% LISA HEFFERNAN Doing business as				27730	,
	ıtıal ret	turn	Domy Duemoes de					
Fii		nated		(if mail is not delivered to street address) Room/su	ıte	E Telepi	none num	ber
		l return	2500 NORTH RIVER ROAD			(603)626-9	100
Ap	plicatio	n pending	City or town, state or province, MANCHESTER, NH 031061045	country, and ZIP or foreign postal code				
			MANCHESTER, NH 031001043			G Gross	receipts s	\$ 641,989,489
			F Name and address of pri	ncıpal officer	H(a) I	s this a grou	p return	for
			PAUL J LEBLANC 2500 NORTH RIVER ROA	D		ubordinates	?	☐ Yes 🗸
			MANCHESTER,NH 0310			No Are all subord	dinates	E. E.
I Ta	x-exer	npt status	√ 501(c)(3)) ◀ (insert no)	`´ ıı	ncluded?		□Yes □ No
J W	ebsit	e:▶ WW	VW SNHU EDU					(see instructions)
						Group exemp		
K Forr	n of or	rganızatıon	Corporation Trust As	ssociation Other >	L Year	of formation 1	.932 M	State of legal domicile N
Da	rt I	Sum	ımarv					
I.G.				sion or most significant activities				
			EDULE O	Ston of most significant detivities				
e C	_							
ĕ	-							
EII)	2 (Check th	his box ▶ □ if the organizatio	on discontinued its operations or disposed (of more th	nan 25% of it	s net as	ssets
, O.		oncen a	ins Box 7 In the organization		or more cr	1411 25 75 51 11		, 5 0 0
Activities & Governance	3	Number	of voting members of the gov	erning body (Part VI, line 1a)			3	13
٠ •	4	Number	of independent voting member	ers of the governing body (Part VI, line 1b)			4	12
₹	5	Total nui	mber of individuals employed	ın calendar year 2015 (Part V, line 2a) .			5	8,724
Act	6	Total nui	mber of volunteers (estimate	ıf necessary)			6	16
Q.	7a	Total uni	related business revenue froi	m Part VIII, column (C), line 12			7a	7,574
	b N	let unrela	ated business taxable incom	e from Form 990-T, line 34			7b	-66
						Prior Year		Current Year
	8	Contr	butions and grants (Part VII	I, line 1h)		5,311	,618	7,817,167
ēn uē A	9	Progra	am service revenue (Part VII	II, line 2g)		492,609	,180	574,007,632
σΛċ	10	Inves	tment income (Part VIII, col	umn (A), lines 3, 4, and 7d)		8,210	,002	-3,218,757
ç	11	Other	r revenue (Part VIII, column	(A), lines 5, 6d, 8c, 9c, 10c, and 11e)		1,495	,512	2,760,182
	12		revenue—add lines 8 through	n 11 (must equal Part VIII, column (A), line	e	507,626	,312	581,366,224
	13	12)	es and similar amounts haid (Part IX, column (A), lines 1-3)		56,543	070	49 192 524
	14		, ,	art IX, column (A), line 4)		30,343	,070	48,182,526
	15			bloyee benefits (Part IX, column (A), lines	·			
&	13	5-10		noyee benefits (vare 127, eolailii (17), illies		195,369	,323	246,452,037
Expenses	16a	Profe:	ssional fundraising fees (Par	t IX, column (A), line 11e)			0	(
â	b	Total fu	undraising expenses (Part IX, colum	ın (D), line 25) ▶ <mark>1,636,955</mark>				
_	17	Other	r expenses (Part IX, column ((A), lines 11a-11d, 11f-24e)		184,068	,217	231,193,976
	18	Total	expenses Add lines 13-17	(must equal Part IX, column (A), line 25)		435,981	,418	525,828,539
	19	Rever	nue less expenses Subtract	line 18 from line 12		71,644	,894	55,537,685
Net Assets or Fund Balances					Beginn	ing of Current	Year	End of Year
sets afan	20	Total	assets (Part X, line 16) .			398,911	9.4.7	549,581,87
ABS	21		liabilities (Part X, line 26)			186,959		288,172,208
S S	22		•	ract line 21 from line 20	-	211,952		261,409,663
	t III		nature Block	actime 21 nom me 20		211,552	,1) 1	201,405,000
				e examined this return, including accompan	yıng sche	edules and st	atemen	ts, and to the best of
my kı	nowle	dge and	belief, it is true, correct, and	complete Declaration of preparer (other th				
prepa	irer ha	as any k	nowledge					
						2017-05-10		
Sign		Sign	ature of officer			Date		
Here			EPH A SERGI EVP FIN & ADMIN/CFO)				
		17	e or print name and title					
			Print/Type preparer's name PAUL TANIS	Preparer's signature DAUL TANIS	ate	Check I if	PTIN P01441	.612
Paid		-				self-employed		_
Pre	pare	er ⊢	Firm's name ► PricewaterhouseC Firm's address ► 101 SEAPORT BOU			Firm's EIN ► Phone no (61	7) 520 54	200
Hee	On	du l'	i iiii a address 🚩 101 SEAPORT BUU	LLVAND		Lenone no (61	11 230-50	200

BOSTON, MA 02210

Form 990 (2015)

orm	990 (2015)			Page 3
Par	t IV Checklist of Required Schedules			
			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A 2	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 💆	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		N o
	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	4		No
5	Is the organization a section $501(c)(4)$, $501(c)(5)$, or $501(c)(6)$ organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure $98-19$? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III 2	8	Yes	
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 🐿	10	Yes	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	Yes	
	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 2	11b	Yes	
	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 2	11 c		No
	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i> 2	11 d		No
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a		No
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	Yes	
13	Is the organization a school described in section 170(b)(1)(A)(II)? If "Yes," complete Schedule E	13	Yes	
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a	Yes	
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b	Yes	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		No
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

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Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a	24a	Yes	
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b	Yes	
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24 c		No
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		No
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Pait I	25b		No
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b	Yes	
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV </i>	28 c		No
29	Did the organization receive more than $$25,000$ in non-cash contributions? If "Yes," complete Schedule M	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV,	34	Yes	

35a

35b

36

37

38

Yes

Yes

Yes

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Νo

Νo

С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24 c		No
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		No
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Pait I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Pait II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b	Yes	
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was	286		No

and Part V. line 1 .

37

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

Note. All Form 990 filers are required to complete Schedule O

b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled

Did the organization conduct more than 5% of its activities through an entity that is not a related organization

and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI 🔧 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?

entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 "> 36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related

Pai	Statements Regarding Other IRS Filings and Tax Compliance			_
	Check if Schedule O contains a response or note to any line in this Part V		Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a	65,640	103	110
b	Enter the number of Forms W-2G included in line 1a Enter -0 - if not applicable 1b	0		
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reporta	able		
	gaming (gambling) winnings to prize winners?	10	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	8,724		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b	Yes	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes	
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O .	3b	Yes	
4a	 At any time during the calendar year, did the organization have an interest in, or a signature or other authover, a financial account in a foreign country (such as a bank account, securities account, or other financiaccount)? 			No
b	If "Yes," enter the name of the foreign country ►	_ unts		
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? .	. 5a		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction	on? 5 b		No
c	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	6a	-	No
b	organization solicit any contributions that were not tax deductible as charitable contributions? If "Yes," did the organization include with every solicitation an express statement that such contributions	s or gifts		
7	were not tax deductible?			
	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for good services provided to the payor?	ds and 7a	Yes	
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7 b	Yes	
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was re file Form 8282?	quired to 7 0		No
d	If "Yes," indicate the number of Forms 8282 filed during the year			
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contr	ract?		No
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		No
g	If the organization received a contribution of qualified intellectual property, did the organization file Form required?	8899 as 7 g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization form 1098-C?	n file a 7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at an during the year?	ny time		
9a	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	. 9b		
10	Section 501(c)(7) organizations. Enter			
а	Initiation fees and capital contributions included on Part VIII, line 12 10a			
Ь	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			 -
11	Section 501(c)(12) organizations. Enter			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)			
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041	12	1	
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instruct additional information the organization must report on Schedule O	ions for	1	
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans.			
_	in which the organization is needed to issue quantity than 5			
	Did the organization receive any payments for indoor tanning services during the tax year?	. 14	,	l I no
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.			INO

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Part	Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8t describe the circumstances, processes, or changes in Schedule O. See instructions.	o, or 10)b belo	w,
	Check if Schedule O contains a response or note to any line in this Part VI			🔽
Se	ction A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	3		
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 1:	2		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	Yes	
	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No
	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No
6	Did the organization have members or stockholders?	6		No
	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a		No
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders or persons other than the governing body?	, 7 b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	. 8b	Yes	
	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at thorganization's mailing address? If "Yes," provide the names and addresses in Schedule O	e 9		No
Se	ction B. Policies (This Section B requests information about policies not required by the Internal	Revenu	ıe Cod	e.)
			Yes	No
	Did the organization have local chapters, branches, or affiliates?	10a		No
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filin the form?	g 11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990 \cdot . \cdot . \cdot			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12 a	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," described in Schedule O how this was done	12 c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14		No
	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15 b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16 a		No
	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16 b		
Sa	ction C Disclosure			

.7 List the States with which a copy of this Form 990 is required to be filed▶

AK , CO , DC , MD , MA , MI , NV , NH , OH , OK , OR , SC , WA , WI

Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you made these available. Check all that apply

()	is only , availab	16 1	or public mapection	111	idicate now you in	auc	chese available check all that apply	
	Own website	Γ	Another's website	ſ	₹ Upon request		Other (explain in Schedule O)	

- Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year
- State the name, address, and telephone number of the person who possesses the organization's books and records
 ►LISA HEFFERNAN 2500 NORTH RIVER ROAD MANCHESTER, NH 03106 (603) 626-9100

Part VII

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) A verage hours per week (list any hours	more t	ition than i on is	one both	oox, an d	heck unless officer stee)	;	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the
	for related organizations below dotted line)	individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former			organization and related organizations
See Additional Data Table										

(A) Name and Title	(B) Average hours per week (list any hours	more t	tion i han o on is	one b both	oox, an d	heck unless officer stee)	5	(D) Reportable compensation from the organization (W-	(E) Reportable compensation from related organizations (W-	(F) Estimated amount of other compensation from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	2/1099-MISC)	2/1099-MISC)	organization and related organizations
See Additional Data Table										
_										
1b Sub-Total		<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>				
c Total from continuation sh						. ▶				
d Total (add lines 1b and 1c))					▶		5,856,655	0	741,190

			Yes	No
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual	3		No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual	4	Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule I for such person	5		No

Section B. Independent Contractors

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of

compensation from the organization. Report compensation for the calenda	ar year ending with or within the organization	n's tax year
(A) Name and business address	(B) Description of services	(C) Compensation
Mediassociates Inc, 75 Glen Road SANDY HOOK, CT 06882	ADVERTISING	62,854,009
SODEXO OPERATIONS LLC, 2521 NORTH RIVER ROAD HOOKSETT, NH 03106	FOOD SERVICE	7,114,097
GOOGLE INC, 1600 AMPHITHEATRE PKWY MOUNTAIN VIEW, CA 94043	ADVERTISING	20,173,193
YAHOO INC, 701 FIRST aVE SUNNYVALE, CA 94089	ADVERTISING	4,846,454
ELEMENT PRODUCTIONS INC, 316 STUART ST 4TH FLOOR BOSTON, MA 02116	ADVERTISING	2,876,623
2 Total number of independent contractors (including but not limited to those \$100,000 of compensation from the organization ► 104	e listed above) who received more than	

Form 99	0 (20	15)						Page 9
Part V	/	Statement o	f Revenue					
		Check If Sched	ule O contains a respor	ise or note to any lii	(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
ω <u>ν</u>	1a	Federated cam	paigns 1a					
Grants mounts	ь	Membership du	ies 1b					
GE	С	Fundraising ev	ents 1c					
fts.	d	Related organiz	zations 1d					
n G	e	Government grant	s (contributions) 1e	2,204,836				
ons Sir	l f	All other contribution	ons, gifts, grants, and 1f	5,612,331				
tributions, Gifts, Grants Other Similar Amounts	ľ	sımılar amounts no	ot included above		ļ			
Contributions, Gifts. and Other Similar A	g	Noncash contributi 1a-1f \$	ons included in lines					
Contain	h	Total. Add lines	s 1a-1f	🗼	7,817,167			
				Business Code				
JE 6	2a	TUITION AND STU	DENT FEES	611600	551,031,040	551,031,040		
Program Service Revenue	b	RESIDENCE AND D	DINING	611710	21,674,712	21,674,712		
ب کا	С	OTHER AUXILIARY	ENTERPRISES	611710	1,301,880	1,301,880		
Ser.	d							
an	e f	All other progra	am service revenue					
Togi	'							
<u> </u>	g		s 2a-2f		574,007,632			
	3	and other simil	ome (including dividend ar amounts)	is, interest,	630,492		7,574	622,918
	4	Income from inves	stment of tax-exempt bond p	proceeds >	110,792			110,792
	5	Royalties .		· · · •	0			
	6a	Gross rents	(ı) Real 338,068	(II) Personal				
			·					
	b	Less rental expenses	110,870					
	С	Rental income or (loss)	227,198	0				
	d	Net rental inco	me or (loss)		227,198			227,198
	7a	Gross amount	(ı) Securities	(II) O ther				
		from sales of assets other than inventory	56,539,079	13,275				
	ь	Less cost or other basis and	58,526,990	1,985,405				
	c	sales expenses Gain or (loss)	-1,987,911	-1,972,130				
	d	Net gain or (los			-3,960,041			-3,960,041
Other Revenue	8a	Gross income fevents (not inc	from fundraising luding s reported on line 1c)	·				
e.		See Fure 14, iii	a					
O t			penses b					
	C 02		(loss) from fundraising e	events ▶	U			
	94		rom gaming activities ne 19 a					
			penses b		o			
	C	Net income or	loss) from gamıng actı)	/ities	Ů			
	10a	Gross sales of returns and allo						
	b	Less cost of g	oods sold b					
	С		(loss) from sales of inve		0			
	11-	Miscellaneou		Business Code 611710	698,460	698,460		
	11a b	SPONSORSHI		541800	392,658	392,658		
	C	SPONSORSHI	OF LEGAL FEES	611710	196,217	196,217		
	d	All other reven			1,245,649	1,245,649		
	e	Total. Add line:	ו s 11a-11d	•	2,532,984			
	12	Total revenue.	See Instructions			E76 E40 C1C	7	3,000,433
					581,366,224	576,540,616	7,574	-2,999,133

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns All other organizations must complete column (A)

			_		
	ot include amounts reported on lines 6b, o, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21	0			
2	Grants and other assistance to domestic individuals See Part IV, line 22	48,182,526	48,182,526		
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, lines 15 and 16	0			
4	Benefits paid to or for members	0			
5	Compensation of current officers, directors, trustees, and key employees	4,362,793	875,778	3,191,817	295,198
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$	154,242	154,242		
7	Other salaries and wages	184,636,814	159,537,222	24,376,340	723,252
8	Pension plan accruals and contributions (include section $401(k)$ and $403(b)$ employer contributions)	9,792,991	8,460,102	1,288,356	44,533
9	Other employee benefits	33,558,849	28,602,775	4,759,140	196,934
10	Payroll taxes				
		13,946,348	11,834,943	2,021,482	89,923
11	Fees for services (non-employees)				
a	Management	0			
b	Legal	188,562		188,562	
C	Accounting	543,682		543,682	
d	Lobbying	0			
e	Professional fundraising services See Part IV, line 17	0		704.406	
f -	Investment management fees	704,196		704,196	
g	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	21,385,786	15,831,445	5,522,207	32,134
12	Advertising and promotion	118,667,734	118,614,580	53,154	
13	Office expenses	9,632,527	7,335,137	2,193,827	103,563
14	Information technology	10,794,761	3,661,222	7,130,536	3,003
15	Royalties	0			
16	Occupancy	10,645,207	9,995,111	650,096	
17	Travel	2,579,507	2,281,558	272,500	25,449
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	0			
19	Conferences, conventions, and meetings	1,004,088	734,355	269,733	
20	Interest	4,125,306	3,652,046	459,062	14,198
21	Payments to affiliates	0			
22	Depreciation, depletion, and amortization	12,963,906	11,564,688	1,357,241	41,977
23	Insurance	2,320,630	3,312	2,317,318	
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
а	FOOD AND BEVERAGE	5,057,236	5,057,236		
b	BAD DEBT	16,656,033		16,656,033	
c	ON AND OFF CAMPUS PROGRAMS	6,741,857	6,427,305	270,695	43,857
d	CREDIT CARD FEES	1,886,511		1,886,511	
e	All other expenses	5,296,447	4,136,675	1,136,838	22,934
25	Total functional expenses. Add lines 1 through 24e	525,828,539	446,942,258	77,249,326	1,636,955
26	Joint costs.Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ► ☐ if following SOP 98-2 (ASC 958-720)				

(B)

End of year

10,694,496

124,323,288

61,168,551

4,222,005

3,420,446

8,637,474

155,740,666

23,611,547

157,760,509

549,581,871

56, 126, 432

3,135,738

68,726,521

159.944.234

n

0

0

0

0

239 283

288,172,208

236, 179, 192

5.192.827

20,037,644

261,409,663

549.581.871

Form 990 (2015)

2,889

(A)

Beginning of year

10,204,507

114,186,684

1,283,287

10,449,209

4,799,798

2,605,758

146,942,943

66,963,835

41,418,409

224,766,553

69,025,887

2,597

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0

217 947

186,959,653

189,428,468

6.229.083

16.294.643

211,952,194

398,911,847

0 14

54,820

398,911,847

39,531,910

3,486,426

15,899,422

127.823.948

Part X	ва	ıan	ce	Sr	ıe	е

O contains a response or note to any line in this Part X

10a 10b

Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of

Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part

Form 990 (2015)

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Net Assets or Fund Balances

Schedule L .

II of Schedule L

Grants payable

Deferred revenue

Tax-exempt bond liabilities

Complete Part X of Schedule D

Unrestricted net assets

Inventories for sale or use

Complete Part VI of Schedule D

Intangible assets

Other assets See Part IV, line 11

Accounts payable and accrued expenses

Less accumulated depreciation .

Cash-non-interest-bearing

Savings and temporary cash investments

Notes and loans receivable, net . . .

Prepaid expenses and deferred charges

Investments—publicly traded securities .

Land, buildings, and equipment cost or other basis

Investments—other securities See Part IV, line 11

Investments—program-related See Part IV, line 11

Total assets. Add lines 1 through 15 (must equal line 34)

Escrow or custodial account liability Complete Part IV of Schedule D .

Secured mortgages and notes payable to unrelated third parties . . .

Unsecured notes and loans payable to unrelated third parties

Organizations that follow SFAS 117 (ASC 958), check here ▶

Organizations that do not follow SFAS 117 (ASC 958), check here ▶

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

and other liabilities not included on lines 17-24)

Capital stock or trust principal, or current funds

Total liabilities and net assets/fund balances

Total liabilities.Add lines 17 through 25 .

lines 27 through 29, and lines 33 and 34.

Temporarily restricted net assets

Permanently restricted net assets

Total net assets or fund balances

complete lines 30 through 34.

Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L

Other liabilities (including federal income tax, payables to related third parties,

Pledges and grants receivable, net .

Accounts receivable, net . .

2	Balance Sneet
	Check if Schedule (

581,366,224

525,828,539

55,537,685

211,952,194

-1,960,491

-4,119,725

261,409,663

No

Νo

Yes

Reconcilliation of Net Assets

Total revenue (must equal Part VIII, column (A), line 12)

Total expenses (must equal Part IX, column (A), line 25) . . .

Revenue less expenses Subtract line 2 from line 1 . . .

Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) . . .

Net unrealized gains (losses) on investments . . . Donated services and use of facilities .

Investment expenses .

Prior period adjustments . Other changes in net assets or fund balances (explain in Schedule O) .

10 Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))

Part XIII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII 1 Accounting method used to prepare the Form 990 Schedule O

Cash ✓ Accrual COther If the organization changed its method of accounting from a prior year or checked "Other," explain in 2a Were the organization's financial statements compiled or reviewed by an independent accountant? If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both Both consolidated and separate basis

Separate basis Consolidated basis **b** Were the organization's financial statements audited by an independent accountant?

Single Audit Act and OMB Circular A-133?

Separate basis

Schedule O

basis, consolidated basis, or both

If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate

✓ Consolidated basis c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight

of the audit, review, or compilation of its financial statements and selection of an independent accountant?

If the organization changed either its oversight process or selection process during the tax year, explain in

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Both consolidated and separate basis

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2b Yes

2c

3a

3b

Yes

Yes

Yes Form 990 (2015)

2a

Software ID: Software Version:

EIN: 02-0274509

Name: SOUTHERN NEW HAMPSHIRE UNIVERSITY

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

Form 990, Part VII - Compensation Compensated Employees, and Inde					rus	tees	, Ke	ey Employees	, Highest	
(A) Name and Title	(B) A verage hours per week (list any hours for related organizations	more pers and	than on is a dir	one bot	not box h an or/tr	office ustee	ess er :)	(D) Reportable compensation from the organization (W- 2/1099- MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related
	below dotted line)	Individual trustee or director	Institutional Trustee	Ō₽!	employee	Highest compensated employee	Former	·	,	organizations
Paul J LeBlanc President/CEO	40 0 0 5	x		х				926,846	0	47,350
Mark Ouellette TRUSTEE/Chairman	1 0	×		х				0	0	(
Robert Freese TRUSTEE/Secretary	10	x		×				0	0	(
Kusum Allawadı TRUSTEE (until 8/15)	10	x						0	0	(
Janet Breslin-Smith TRUSTEE	1 0	x						0	0	(
HOWARD BRODSKY TRUSTEE	1 0	х						0	0	(
ROBERT DECOLFMACKER TRUSTEE (until 10/15)	1 0	х						0	0	(
Thomas Dionisio Trustee (UNTIL 12/15)	1 0	×						0	0	(
Lisa Guertin Trustee	1 0	×						0	0	(
Andre Hawaux Trustee	10	×						0	0	(

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

(A) Name and Title	(B) A verage hours per week (list any hours for related organizations	Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W- 2/1099- MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization
		Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated	Former			and related organizations
WINNIE LERNER	1 0									
TRUSTEE (as of 8/15)	0 0	X						0	0	(
RICHARD Loeffler	1 0									
Trustee	0 0	X						0	0	(
Kyle Nagel	10									
		X						0	0	
Trustee (until 10/15)	0 0									
LISA MARSH RYERSON	1 0									
TRUSTEE (as of 5/16)	0 0	X						0	0	1
ARTHUR SULLIVAN	10									
		X						0	0	
TRUSTEE (as of 5/16)	0 0									
EdWARD Wolak	1 0									
Trustee	0 0	X						0	0	1
	1.0				\vdash					

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351,051

222,359

275,500

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0 0

Peter Worrell

Joseph Sergi

RYVETTE CLARK

EVP FIN & ADMIN/CFO

JOHNSON AU-YEUNG

Gen Counsel/ Asst Secretary

CHIEF INFO OFFICER (UNTIL 9/15)

Trustee

.....

45,568

16,406

40,898

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) A verage hours per week (list any hours for related organizations below	m unle:	Position (d more tha unless pers office director			box, both a tee)	an	(D) Reportable compensation from the organization (W- 2/1099- MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related
	dotted line)	Individual trustee or director	Institutional Trustee	IO#	key employee	Highest compensated employee	Former			organizations
DONALD BREZINSKI	40 0									
VP INSTITUTIONAL ADVANCEMENT	0 0				Х			260,791	0	41,711
KRISTINE CLERKIN	40 0			Ī		[
SENIOR VP CFA	0 0				Х			293,167	0	28,465
STEPHEN HODOWNES	40 0					[
CEO OF COCE (UNTIL 10/15)	0 0				Х			684,745	0	43,354
PATRICIA LYNOTT	40 0			Ī		[
PROVOST/EVP	0 0				Х			323,650	0	29,844
AMELIA MANNING	40 0									
EVP COCE					X			374,725	0	75,976
EVP COCE	0 0		Ь—	₩		igwdapprox				
Elizabeth May	40 0							162.010		
SR VP EXT AFFAIRS	0 0				Х			162,818	0	9,190
DANIELLE STANTON	40 0									
SR VP HUMAN RESOURCES	0 0				Х			295,433	0	39,663
William Zemp	40 0			Π						
Sr VP and Chief of Staff	0 0		 	$ _{-}$	Х			226,083	0	24,606
SCOTT DURAND	40 0									
						x		295,452	0	76,092

0 0

288,820

62,845

VP OF MSR-GRAD

GREGORY FOWLER

VP ACADEMIC ADMIN/COCE

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors (A)
Name and Title

(B)
(C)
(D)
(E)
Reportable
Reportable

	hours per week (list any hours for related organizations below dotted line)	officer of the control of the contro		officer and a lirector/trustee)		compensation from the organization (W- 2/1099- MISC)	compensation from related organizations (W- 2/1099- MISC)	amount of other compensation from the organization and related organizations		
CATHRAEL KAZIN CHIEF ACADEMIC OFFICER FOR CFA	40 0		4			×		281,749	0	36,330
STEPHEN KHEDERIAN VP DATA ANALYTICS	40 0					x		343,891	0	79,656
YVONNE SIMON	40 0				П	x		249 575	0	43 233

CHIEF LEARNING ARCHITECT COA

43,233

efile	GRAPHIC	print -	DO NOT	PROCESS	As Filed	I Data

SCHEDULE A

(Form 990 or

Internal Revenue Service Name of the organization

SOUTHERN NEW HAMPSHIRE UNIVERSITY

hospital's name, city, and state

170(b)(1)(A)(iv). (Complete Part II)

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990EZ.

990EZ)

Part I

⊽

1

2

Treasury

Department of the

DLN: 93493132024007

Employer identification number

02-0274509

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust. Attach to Form 990 or Form 990-EZ.

Inspection

OMB No 1545-0047

▶ Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Reason for Public Charity Status (All organizations must complete this part.) See instructions.

A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the

An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section

A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). A school described in section 170(b)(1)(A)(ii).(Attach Schedule E (Form 990 or 990-EZ))

A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).

A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).

The organization is not a private foundation because it is (For lines 1 through 11, check only one box)

Open to Public

7	Ė	An organization that n described in section 1	70(b)(1)(A)(v	/i). (Complete Part II)	<u> </u>	ental unit or from the g	eneral public					
8		A community trust des	scribed in sect	ion 170(b)(1)(A)(vi)	(Complete Par	tII)							
9	i F	receipts from activitie from gross investmen	es related to it it income and i e 30,1975 S	ves (1) more than 33 s exempt functions—s unrelated business tax eesection 509(a)(2). Ited exclusively to tes	ubject to certa kable income (lo (Complete Part	in exceptions, ess section 51 III)	and (2) no more than 1 1 tax) from businesse	331/3% of its support					
11 a	<u> </u>	An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See section 509(a)(3). Check the box in lines 11a through 11d that describes the type of supporting organization and complete lines 11e, 11f, and 11g Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization You must complete Part IV, Sections A and B.											
b	Γ	Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s) You must complete Part IV, Sections A and C.											
c		Type III functionally i	integrated. A	supporting organizatio				grated with, its					
d e	Г	supported organization Type III non-function not functionally integra (see instructions) You Check this box if the o	ally integrated ated The orga u must comple organization re	d. A supporting organi inization generally musite Part IV, Sections A ceived a written deter	zation operated st satisfy a dist a nd D, and Pai mination from t	in connection ribution require t V. he IRS that it i	with its supported org ement and an attentive	eness requirement					
_	ı	integrated, or Type III		, , , , , , , , , , , , , , , , , , , ,	5 5	n							
f	Ente	r the number of support	3				· · · · · · · · · · · · · · · · · · ·						
g		Provide the following i	nformation abo	out the supported orga	inization(s)								
Nar	ne of s	(ii) (iii) Type of organization (described on lines 1-9 above (see instructions)) (iii) (iv) (v) Amount of monetary support (see instructions) (see instructions)											
					Yes	No							
Tota	I												

Cat No 11285F

Schedule A (Form 990 or 990-EZ) 2015

Sche	edule A (Form 990 or 990-EZ) 2015						Page 2
Pā	rt II Support Schedule fo						
	(Complete only if you o						
-	Part III. If the organizatection A. Public Support	ation rails to qu	lality under the	tests listed bei	ow, please con	ipiete Part III.)
- 31		T	T	T			1
(or	Calendar year fiscal year beginning in) ▶	(a)2011	(b) 2012	(c)2013	(d)2014	(e) 2015	(f) Total
•	Gifts, grants, contributions, and						
-	membership fees received (Do						
	not include any unusual grants)						
2	Tax revenues levied for the						
	organization's benefit and either						
	paid to or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit						
	to the organization without charge						
4	Total. Add lines 1 through 3						
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11, column						
	(f)						
6	Public support. Subtract line 5						
	from line 4						
S	ection B. Total Support						
	Calendar year	(a)2011	(b) 2012	(c)2013	(d)2014	(e)2015	(f) ⊤otal
•	fiscal year beginning in) ▶	• •	, ,	```	` '		+ ' -
7	Amounts from line 4						
8	Gross income from interest,						
	dividends, payments received on securities loans, rents, royalties						
	and income from similar sources						
9	Net income from unrelated						
-	business activities, whether or						
	not the business is regularly						
	carried on						
LO	Other income Do not include						
	gain or loss from the sale of						
	capital assets (Explain in Part						
	VI)						
l1	Total support. Add lines 7						
12	through 10 [Gross receipts from related activiti	es etc (see inst	ructions)			1 42	
	· ·		•	No. and Constant of the	Sel Land	12	
13	First five years.If the Form 990 is f	3	•		•	- `—`	3) organization,
	check this box and stop here				· · · · · · · · ·		
	ection C. Computation of Pub			4.4 1 (0)			
14	Public support percentage for 2015	•	• •	e 11, column (I))		14	
L5	Public support percentage for 2014	1 Schedule A , Pa	rt II, line 14			15	
L6a	33 1/3% support test—2015. If the	organization did	not check the box	k on line 13, and l	ine 14 is 33 1/3%	6 or more, check	this box
	and stop here. The organization qua						▶
b	33 1/3% support test—2014. If the	5		•	and line 15 is 33	3 1/3% or more, o	theck this
	box and stop here. The organization			-	- 40 46 15		▶
17a	10%-facts-and-circumstances test	_				•	
	is 10% or more, and if the organization made					•	
	in Part VI how the organization mee	eta tile Tacts-all	u-circumstances	test The organi	zacion quannes a	s a hanuciy subt	
L	organization		anization did aat	shook a how as I	0 12 165 166	or 17a and line	▶
D	10%-facts-and-circumstances test 15 is 10% or more, and if the organ						
	Explain in Part VI how the organiza					•	cly
	•	don meets the T	acts and-chiculli	stances test III	c organization qu	аппсэ аз а ривн	•
18	supported organization Private foundation. If the organizat	ion did not check	a hov on line 12	16a 16h 17a 4	or 17h chack this	s how and see	▶┌
	•	ion ala not check	a box on title 13	, 10u, 10b, 1/d, (or in the check tills	Jon alla SEE	▶ □
	instructions						▶ □

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Se	ction A. Public Support						
	Calendar year	(a)2011	(b) 2012	(c)2013	(d)2014	(e) 2015	(f) ⊤otal
•	iscal year beginning in) ▶	(-)	(-)	(0)_00	(-)	(-)	(1)
1	Gifts, grants, contributions, and						
	membership fees received (Do not include any "unusual grants")						
2	Gross receipts from admissions,						
_	merchandise sold or services						
	performed, or facilities furnished						
	in any activity that is related to						
	the organization's tax-exempt						
_	purpose						
3	Gross receipts from activities that are not an unrelated trade or						
	business under section 513						
4	Tax revenues levied for the						
-	organization's benefit and either						
	paid to or expended on its behalf						
5	The value of services or facilities						
	furnished by a governmental unit						
	to the organization without charge Total. Add lines 1 through 5						
6	Amounts included on lines 1, 2,						
/a	and 3 received from disqualified						
	persons						
b	Amounts included on lines 2 and						
	3 received from other than						
	disqualified persons that exceed						
	the greater of \$5,000 or 1% of						
_	the amount on line 13 for the year Add lines 7a and 7b						
8	Public support. (Subtract line 7c						
٥	from line 6)						
Se	ction B. Total Support		•		•		•
	Calendar year						7.5.
(or f	iscal year beginning in) ▶	(a)2011	(b) 2012	(c) 2013	(d) 2014	(e) 2015	(f) Total
9	Amounts from line 6						
0a	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties						
b	and income from similar sources Unrelated business taxable						
U	income (less section 511 taxes)						
	from businesses acquired after						
	June 30, 1975						
C	Add lines 10a and 10b						
L1	Net income from unrelated						
	business activities not included						
	in line 10b, whether or not the business is regularly carried on						
12	Other income Do not include						
	gain or loss from the sale of						
	capital assets (Explain in Part						
	VI)						
L3	Total support. (Add lines 9, 10c, 11, and 12)						
L4	First five years.If the Form 990 is	cor the organizati	n's first, second	, third, fourth, or	I fifth tax vear as a	section 501(c)(3) organization
	check this box and stop here		,	,,,	,		▶ □
Se	ction C. Computation of Pub	lic Support P	ercentage				-
15	Public support percentage for 2015			13 column (f))		45	
		•		15, column (1))		15	
L6	Public support percentage from 20		<u> </u>			16	
Se	ction D. Computation of Inv	estment Inco	me Percenta	ge			
L7	Investment income percentage for	2015 (line 10c, c	olumn (f) dıvıded	by line 13, colun	nn (f))	17	
18	Investment income percentage from	n 2014 Schedule	A, Part III, line	17		18	
L9a	33 1/3% support tests—2015.If the				l line 15 is more t		nd line 17 is not
-	more than 33 1/3%, check this box	=					▶ □
b	33 1/3% support tests—2014.If the	•				-	•
_	18 is not more than 33 1/3%, check	-					
20	Private foundation If the organizat						

Part IV Supporting Organizations

(Complete only if you checked a box on line 11 of Part I If you checked 11a of Part I, complete Sections A and B If you checked 11b of Part I, complete Sections A, D, and E If you checked 11d of Part I, complete Sections A, D, and E If you checked 11d of Part I, complete Sections A, D, and D, and Complete Part V.)

	I, complete Sections A and D, and complete Part V)			
Se	ction A. All Supporting Organizations			
1	Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain	1	Yes	No
2	Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2)	2		
3а	Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below	3a		
b	Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination	3b		
C	Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use	3с		
4a	Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you checked 11a or 11b in Part I, answer (b) and (c) below	4a		
b	Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations	4b		
c	Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes	4c		
5a	Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable) Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by amendment to the organizing document)	5a		
b	Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?	5b		
c	Substitutions only. Was the substitution the result of an event beyond the organization's control?	5c		
6	Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (a) its supported organizations, (b) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (c) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI .	6		
7	Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in IRC 4958(c)(3)(C)), a family member of a substantial contributor, or a 35-percent controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990)	7		
8	Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part II of Schedule L (Form 990)	8		
9a	Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509 (a)(1) or (2))? If "Yes," provide detail in Part VI .	9a		
b	Did one or more disqualified persons (as defined in line 9(a)) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI .	9b		
c	Did a disqualified person (as defined in line 9(a)) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI .	9c		
.0a	Was the organization subject to the excess business holdings rules of IRC 4943 because of IRC 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer b below	10a		
b	Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings)	10 b		
.1	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?	11a		
b	A family member of a person described in (a) above?	11b		
c	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI	11 c		

each of the supported organizations? Provide details in Part VI

b Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard

Par	t IV Supporting Organizations (continued)			
Se	ection B. Type I Supporting Organizations			
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year	1		
2	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised or controlled the supporting organization	2		
Se	ection C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s)	1		
Se	ection D. All Type III Supporting Organizations			
			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (1) a written notice describing the type and amount of support provided during the prior tax year, (2) a copy of the Form 990 that was most recently filed as of the date of notification, and (3) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s)	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard	3		
	estion F. Tune III Functionally Internated Companies Operations			
	ection E. Type III Functionally-Integrated Supporting Organizations			
1 a b c	The organization is the parent of each of its supported organizations. Complete line 3 below			
2	Activities Test Answer (a) and (b) below.		Yes	No
	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities	2a		
b	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement	2b		
3	Parent of Supported Organizations Answer (a) and (b) below.			
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of			

3a

3b

1 Check here if the organization satisfied the Integral Part Test as a qualifying Type III non-functionally integrated supporting organizations must complete.	_		ructions. All other
Section A - Adjusted Net Income		(A) Prior Year	(B) Current Yea (optional)
Net short-term capital gain	1		
Recoveries of prior-year distributions	2		
Other gross income (see instructions)	3		
Add lines 1 through 3	4		
Depreciation and depletion	5		
Portion of operating expenses paid or incurred for production or collection gross income or for management, conservation, or maintenance of proper held for production of income (see instructions)			
Other expenses (see instructions)	7		
Adjusted Net Income (subtract lines 5, 6 and 7 from line 4)	8		
Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Yea (optional)
Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year)	1		
a Average monthly value of securities	1a		
b Average monthly cash balances	1b		
c Fair market value of other non-exempt-use assets	1 c		
d Total (add lines 1a, 1b, and 1c)	1 d		
Discount claimed for blockage or other factors (explain in detail in Part VI)	, _		
Acquisition indebtedness applicable to non-exempt use assets	2		
Subtract line 2 from line 1d	3		
Cash deemed held for exempt use Enter 1-1/2% of line 3 (for greater amount, see instructions)	4		
Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
Multiply line 5 by 035	6		
Recoveries of prior-year distributions	7		
Minimum Asset Amount (add line 7 to line 6)	8		
Section C - Distributable Amount			Current Year
Adjusted net income for prior year (from Section A, line 8, Column A)	1		
Enter 85% of line 1	2		
Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
Enter greater of line 2 or line 3	4		
Income tax imposed in prior year	5		
Distributable A mount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)	6		
Check here if the current year is the organization's first as a non-functiona	ılly-ıntegrate	d Type III supporting	organization (see
instructions)			

Part V Type III Non-Functionally Integr	ated 509(a)(3) Suppo	rting Organizations (c	ontinued)						
Section D - Distributions			Current Year						
A mounts paid to supported organizations to accom	plish exempt purposes								
2 Amounts paid to perform activity that directly furth									
excess of income from activity									
3 Administrative expenses paid to accomplish exem									
4 Amounts paid to acquire exempt-use assets									
5 Qualified set-aside amounts (prior IRS approval re									
6 Other distributions (describe in Part VI) See instri									
7 Total annual distributions. Add lines 1 through 6									
7 Total allilual distributions. And lines 1 through 6									
8 Distributions to attentive supported organizations details in Part VI) See instructions	to which the organization is r	esponsive (provide							
9 Distributable amount for 2015 from Section C, line	6								
10 Line 8 amount divided by Line 9 amount									
	T	····	I						
Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2015	(iii) Distributable Amount for 2015						
1 Distributable amount for 2015 from Section C, line 6									
2 Underdistributions, if any, for years prior to 2015 (reasonable cause requiredsee instructions)									
3 Excess distributions carryover, if any, to 2015									
a									
b									
<u>C</u>									
d From 2013									
f Total of lines 3a through e									
g Applied to underdistributions of prior years									
h Applied to 2015 distributable amount									
i Carryover from 2010 not applied (see instructions)									
j Remainder Subtract lines 3g, 3h, and 3i from 3f									
4 Distributions for 2015 from Section D, line 7 \$									
a Applied to underdistributions of prior years									
b Applied to 2015 distributable amount									
c Remainder Subtract lines 4a and 4b from 4									
5 Remaining underdistributions for years prior to 2015, if any Subtract lines 3g and 4a from line 2 (if amount greater than zero, see instructions)									
6 Remaining underdistributions for 2015 Subtract									
lines 3h and 4b from line 1 (if amount greater than zero, see instructions)									
7 Excess distributions carryover to 2016. Add lines 3j and 4c									
8 Breakdown of line 7									
a									
b									
c Excess from 2013									
d From 2014									
e From 2015									
		Schodulo A	(Form 990 or 990-F7) (2015						

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SCHEDULE D (Form 990)

Supplemental Financial Statements

▶ Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990.

Information about Schedule D (Form 990) and its instructions is at $\underline{www.irs.gov/form990}$.

OMB No 1545-0047

Open to Public

DLN: 93493132024007

Department of the Treasury Internal Revenue Service

Name of the organization SOUTHERN NEW HAMPSHIRE UNIVERSITY

Inspection **Employer identification number**

						274509		
Pa	rt I Organizations Maintaining Donor					or Accounts		
	Complete if the organization answere	(a) Donor advised		•		Eunds and oth	or account	
1	Total number at end of year	(a) Donor advised	Tullus		(6)	Funds and oth	er account	.5
2	Aggregate value of contributions to (during							
3	year) Aggregate value of grants from (during year)							
4	Aggregate value at end of year							
5	Did the organization inform all donors and donor a	dvieore in writing th	at the	accete held u	n donor advi	c o d		
,	funds are the organization's property, subject to t	he organization's ex	clusiv	e legal contro	1 ?		☐ Yes	☐ No
6	Did the organization inform all grantees, donors, a used only for charitable purposes and not for the conferring impermissible private benefit?						☐ Yes	□No
Pai	rt III Conservation Easements. Comple	te if the organiza	tion a	answered "Ye	es" on Forr	n 990, Part I	•	
1	Purpose(s) of conservation easements held by th					,		
	Preservation of land for public use (e.g., recreeducation)	= '	_		of an histor	rically importar	nt land are	a
	Protection of natural habitat		<u> </u>			d historic stru		u
	Preservation of open space		'					
2	Complete lines 2a through 2d if the organization	held a qualified cons	ervatı	on contributio	n in the form	n of a conserva	tion	
	easement on the last day of the tax year					Held at the	End of th	ne Vear
а	Total number of conservation easements				2a	neid at the	Elia Or ti	ic rear
b	Total acreage restricted by conservation easeme	nts			2b			
c	Number of conservation easements on a certified	historic structure in	clude	dın (a)	2c			
d	Number of conservation easements included in (on historic structure listed in the National Register	c) acquired after 8/1	7/06,	and not on a	2d			
3	Number of conservation easements modified, trai	nsferred, released, e	xtıngu	ııshed, or term	inated by th	e organization	during the	1
	tax year > _				•	J		
4	Number of states where property subject to cons	ervation easement is	Locat	ted ▶				
5	Does the organization have a written policy regar			<u> </u>	——— , handling of			
	violations, and enforcement of the conservation e					•	'	No
6	Staff and volunteer hours devoted to monitoring, year	inspecting, handling	of VIO	lations, and er	nforcing con:	servation ease	ments dur	ing the
	>							
7	A mount of expenses incurred in monitoring, inspe	ecting, handling of vi	olatio	ns, and enforc	ing conserva	ation easement	s during t	he year
8	Does each conservation easement reported on lii	ne 2(d) above satisfy	the r	equirements o	of section 17	· / · /	_	
9	(B)(i) and section 170(h)(4)(B)(ii)?	to concentration once		c in its reveni	is and synan	∠ Y	•	No
9	In Part XIII, describe how the organization report balance sheet, and include, if applicable, the text the organization's accounting for conservation ea	of the footnote to th						
Par	Organizations Maintaining Collec					ner Similar	Assets.	
	Complete if the organization answere							_
1a	If the organization elected, as permitted under SF works of art, historical treasures, or other similar service, provide, in Part XIII, the text of the footi	assets held for publ	ic exh	nbition, educa	tion, or rese	arch in furthera		
b	If the organization elected, as permitted under SF works of art, historical treasures, or other similar service, provide the following amounts relating to	AS 116 (ASC 958) assets held for publ	, to re	port in its reve	enue statem	ent and balanc		blic
(i) Revenue included on Form 990, Part VIII, line 1	L			▶ \$			
(i	i) Assets included in Form 990, Part X					21		
2	If the organization received or held works of art, he following amounts required to be reported under S				ets for finan			
а	Revenue included on Form 990, Part VIII, line 1	,		-		> \$		
	-,							

Assets included in Form 990, Part X

Par	t III	Organizations Maintaining (continued)	Collections of	Art, His	toric	al T	reasures, o	or Ot	her Similar A	ssets
3		g the organization's acquisition, acc ction items (check all that apply)	ession, and other re	cords, ch	neck ar	ny of	the following t	hat ar	e a significant us	e of its
а	▽	Public exhibition		d	✓	Loar	n or exchange	progr	ams	
b	Г	Scholarly research		e	Γ	Oth	er			
c		Preservation for future generations								
4	Provi Part	de a description of the organization XIII	's collections and ex	kplain hov	w they	furth	er the organiza	ition's	exempt purpose	ın
5		ng the year, did the organization sol ts to be sold to raise funds rather th								s 🗸 No
Pa	rt IV	Escrow and Custodial Arra Complete if the organization Part X, line 21.		n Form	990, F	art	IV, line 9, or	repo	orted an amour	it on Form 990,
1 a		e organization an agent, trustee, cu ded on Form 990, Part X?	stodian or other inte	rmediary	for co	ntrıbı	utions or other	asse	ts not Ye :	s No
b	If	"Yes," explain the arrangement in P	art XIII and comple	te the fol	lowing	table	9		Am	ount
c	Ве	ginning balance						1 c		
d	A d	ditions during the year						1d		
е	Dis	stributions during the year						1e		
f	En	dıng balance						1 f		
2 a	Did t	he organization include an amount o	on Form 990, Part X,	line 21,	for esc	row	or custodial ac	count	t liability? Ye:	s No
ь		es," explain the arrangement in Par					<u> </u>			
Pa	rt V	Endowment Funds. Comple								
	Dage	aning of very balance	(a)Current year 21,811,715	(b) Prio	r year 19,802,8	_	(c)Two years ba		1)Three years back 16,350,167	(e)Four years back 16,417,042
1a b	_	nning of year balance	3,960,405		2,947,4	-	1,566,6		810,801	1,524,525
			0,200,100		_, , .		2,000,0		510,551	2,02 1,020
c	Net i losse	nvestment earnings, gains, and	-1,141,166		-362,1	55	2,741,9	16	1,185,442	-428,411
d		ts or scholarships	599,732		530,7	74	882,3	58	430,396	557,846
e		r expenditures for facilities programs	56,000		45,7	00	588,6	668	950,689	605,143
f	A dmi	inistrative expenses								
g	End o	of year balance	23,975,222	2	21,811,7	15	19,802,8	869	16,965,325	16,350,167
2	Provi	de the estimated percentage of the	•	lance (lır	ie 1g, 0	olum	nn (a)) held as		•	
а	Board	d designated or quasi-endowment 🕨	. 1600%							
b	Perm	anent endowment ► 83 580 %								
c	,	oorarily restricted endowment > percentages on lines 2a, 2b, and 2c	14 820 % should equal 100%	ı						
За		here endowment funds not in the ponization by	ssession of the orga	inization	that ar	e hel	d and adminis	tered	for the	Yes No
	_	nrelated organizations							3a	(i) No
	(ii) re	elated organizations							3a	(ii) No
b		es" on 3a(II), are the related organiz	·				· · · · ·		3	Bb
4		ribe in Part XIII the intended uses		endowm	ent fur	ıds				
Pa	rt VI	Land, Buildings, and Equip Complete if the organization		Form 9	90 Pa	rt IV	/ line 11a S	ee Fr	orm 990 Part X	line 10
		Description of property	<u></u>	Cos	(a) st or oth	er bas	(b)		Accumulated (c)depreciation	(d)Book value
	Land				(ınvestm	ient)	(other)	85,581		10,185,581
	Buildir			-				,		
-							135,0	24,846	38,370,521	96,654,325
c	Leasel	hold improvements					12,2	27,474	5,217,451	7,010,023
d	Equipr	nent					33,9	61,340	21,037,534	12,923,806
е	Other									1

Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c))

28,966,931

155,740,666

(a) Description of security or category (including name of security)	I	(b)Book value	(c)Method of valuation
, , ,		(b)book value	Cost or end-of-year market value
(1)Financial derivatives (2)Closely-held equity interests			
(3)Other (A) ALTERNATIVE INVESTMENTS		53,393,791	F
(B) DEPOSITS WITH TRUSTEE		63,695,223	F
(C) US TREASURY BILLS		39,986,400	F
(D) INVESTMENT IN SUBSIDIARY		685,095	С
Total. (Column (b) must equal Form 990, Part X, col (B) line 12)	•	157,760,509	
Part VIII Investments—Program Related. Complete if the organization answered	'Yes' on Form 990	, Part IV, line 11c. _{See}	Form 990, Part X, line 13.
(a) Description of investment		(b) Book value	(c) Method of valuation Cost or end-of-year market value
Total. (Column (b) must equal Form 990, Part X, col (B) line 13)	▶ I		
		Form 990, Part IV, line 11	d See Form 990, Part X, line 15
Part IX Other Assets. Complete if the organization (a) Descri	n answered 'Yes' on f	Form 990, Part IV, line 11	d See Form 990, Part X, line 15 (b) Book value
Part IX Other Assets. Complete if the organization	n answered 'Yes' on f	Form 990, Part IV, line 11	
Part IX Other Assets. Complete if the organization	n answered 'Yes' on f	Form 990, Part IV, line 11	
Part IX Other Assets. Complete if the organization	n answered 'Yes' on f	Form 990, Part IV, line 11	
Part IX Other Assets. Complete if the organization	n answered 'Yes' on f	Form 990, Part IV, line 11	
Part IX Other Assets. Complete if the organization	n answered 'Yes' on f	Form 990, Part IV, line 11	
Part IX Other Assets. Complete if the organization	n answered 'Yes' on f	Form 990, Part IV, line 11	
Part IX Other Assets. Complete if the organization	n answered 'Yes' on f	Form 990, Part IV, line 11	
Part IX Other Assets. Complete if the organization	n answered 'Yes' on f	Form 990, Part IV, line 11	
Part IX Other Assets. Complete if the organization (a) Descri	n answered 'Yes' on F		(b) Book value
Part IX Other Assets. Complete if the organization (a) Descri	n answered 'Yes' on F		(b) Book value
Part IX Other Assets. Complete if the organization (a) Description (b) Description (c) Descri	n answered 'Yes' on F		(b) Book value
Total. (Column (b) must equal Form 990, Part X, col (B) line 19 Part X Other Liabilities. Complete if the organization (a) Descri	n answered 'Yes' on finterprise of the ption		(b) Book value
Total. (Column (b) must equal Form 990, Part X, col (B) line 19 Part X Other Liabilities. Complete if the organization See Form 990, Part X, line 25. 1. (a) Description of liability	n answered 'Yes' on finterprise of the ption		(b) Book value
Total. (Column (b) must equal Form 990, Part X, col (B) line 19 Part X Other Liabilities. Complete if the organization See Form 990, Part X, line 25. 1. (a) Description of liability Federal income taxes	n answered 'Yes' on final philon 5) nization answered (b) Book value		(b) Book value
Total. (Column (b) must equal Form 990, Part X, col (B) line 19 Part X Other Liabilities. Complete if the organization See Form 990, Part X, line 25. 1. (a) Description of liability Federal income taxes	n answered 'Yes' on final philon 5) nization answered (b) Book value		(b) Book value
Total. (Column (b) must equal Form 990, Part X, col (B) line 19 Part X Other Liabilities. Complete if the organization See Form 990, Part X, line 25. 1. (a) Description of liability Federal income taxes	n answered 'Yes' on final philon 5) nization answered (b) Book value		(b) Book value
Total. (Column (b) must equal Form 990, Part X, col (B) line 19 Part X Other Liabilities. Complete if the organization See Form 990, Part X, line 25. 1. (a) Description of liability Federal income taxes	n answered 'Yes' on final philon 5) nization answered (b) Book value		(b) Book value
Total. (Column (b) must equal Form 990, Part X, col (B) line 19 Part X Other Liabilities. Complete if the organization See Form 990, Part X, line 25. 1. (a) Description of liability Federal income taxes	n answered 'Yes' on final philon 5) nization answered (b) Book value		(b) Book value
Total. (Column (b) must equal Form 990, Part X, col (B) line 19 Part X Other Liabilities. Complete if the organization See Form 990, Part X, line 25. 1. (a) Description of liability Federal income taxes	n answered 'Yes' on final philon 5) nization answered (b) Book value		(b) Book value
Total. (Column (b) must equal Form 990, Part X, col (B) line 19 Part X Other Liabilities. Complete if the organization See Form 990, Part X, line 25. 1. (a) Description of liability Federal income taxes	n answered 'Yes' on final philon 5) nization answered (b) Book value		(b) Book value
Total. (Column (b) must equal Form 990, Part X, col (B) line 19 Part X Other Liabilities. Complete if the organization See Form 990, Part X, line 25. 1. (a) Description of liability Federal income taxes	n answered 'Yes' on final philon 5) nization answered (b) Book value		(b) Book value
Total. (Column (b) must equal Form 990, Part X, col (B) line 19 Part X Other Liabilities. Complete if the organization See Form 990, Part X, line 25. 1. (a) Description of liability Federal income taxes	(b) Book value		(b) Book value

Schedule D (Form 990) 2015

1

2

а

1

Recoveries of prior year grants Other (Describe in Part XIII) Add lines 2a through 2d			
Add lines 2a through 2d			
•			
		2e	
Subtract line 2e from line 1 .		3	
Amounts included on Form 990), Part VIII, line 12, but not on line 1		
Investment expenses not inclu	ided on Form 990, Part VIII, line 7b . 4a		
Other (Describe in Part XIII)	4b		
Add lines 4a and 4b		4c	
Total revenue Add lines 3 and	4c. (This must equal Form 990, Part I, line 12)	5	
		s per	Return.
Total expenses and losses per	audited financial statements	1	
A mounts included on line 1 but	not on Form 990, Part IX, line 25		
Donated services and use of fa	cılıtıes		
Prior year adjustments	2b		
Other losses	2c		
Other (Describe in Part XIII)	2d		
Add lines 2a through 2d	· · · · · · · · · · · · · · · · · · ·	2e	
Subtract line $\mathbf{2e}$ from line 1 .		3	
Amounts included on Form 990), Part IX, line 25, but not on line 1:		
Investment expenses not inclu	ided on Form 990, Part VIII, line 7b 4a		
Other (Describe in Part XIII)	4b		
Add lines 4a and 4b		4c	
Total expenses Add lines 3 ar	d 4c. (This must equal Form 990, Part I, line 18)	5	
XIII Supplemental Info	ormation		
, line 4, Part X, line 2, Part XI,			de any additional
Return Reference	Explanation		
	CURRICULA AND PROVIDES A SOURCE OF ENJOYMENT, ENLIGHTE ALL WHO VISIT THE ART GALLERY AND CAMPUS ARTISTIC WORKS ARE ALSO AVAILABLE FOR LENDING TO OTHER INSTITUTIONS PAUNIVERSITYS ENDOWMENT PROVIDES SCHOLARSHIPS TO STUDE FOR ACADEMIC AND STUDENT PROGRAMS PART X, LINE 2 THE UIDEN FOR ACADEMIC AND STUDENT PROGRAMS PART X, LINE 2 THE UIDEN EXEMPT ORGANIZATION AS DESCRIBED IN SECTION 501(C)(3) OF CODE (IRC) AND IS GENERALLY EXEMPT FROM FEDERAL AND STATE SO1(A) OF THE IRC AND APPLICABLE STATE LAWS THE UNIVERSITATE.	NMEN FROI NTS A NIVER THE	IT, AND BEAUTY FOR M THE COLLECTION, LINE 4 THE SWELL AS SUPPORT RSITY IS A TAX-INTERNAL REVENUE COME TAXES UNDER
	Add lines 4a and 4b Total revenue Add lines 3 and XII Reconciliation of ExComplete if the organ Total expenses and losses per Amounts included on line 1 but Donated services and use of fa Prior year adjustments Other losses Other (Describe in Part XIII) Add lines 2a through 2d Subtract line 2e from line 1 . Amounts included on Form 990 Investment expenses not inclu Other (Describe in Part XIII) Add lines 4a and 4b Total expenses Add lines 3 and XIII Supplemental Information Return Reference	Other (Describe in Part XIII)	Other (Describe in Part XIII)

Amounts included on line 1 but not on Form 990, Part VIII, line 12 Net unrealized gains (losses) on investments

Schedule D (Form 990) 2015	Page 5	
Part XIII Supplemental Information		
Return Reference	Explanation	

efile GRAPHIC print - DO NOT PROCESS **SCHEDULE E**

As Filed Data -

DLN: 93493132024007

OMB No 1545-0047

Open to Public

Inspection

Schools

▶Complete if the organization answered "Yes" on Form 990, Part IV, line 13, or Form 990-EZ, Part VI, line 48.

▶ Attach to Form 990 or Form 990-EZ.

▶ Information about Schedule E (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Department of the Treasury Internal Revenue

(Form 990 or 990-EZ)

erv	ice					
lam	e of the organiza HERN NEW HAMPSH	ation	Employer identificati	on nur	nber	
0011	TERM NEW HAMPSI	IINE ONIVERSITI	02-0274509			
Pa	rt I					
					YES	NO
1	-	nization have a racially nondiscriminatory policy toward students by statement in g instrument, or in a resolution of its governing body?	its charter, bylaws,	1	Yes	
2	_	nization include a statement of its racially nondiscriminatory policy toward studen alogues, and other written communications with the public dealing with student ad scholarships?		2	Yes	
3	the period of sethat makes the	zation publicized its racially nondiscriminatory policy through newspaper or broad olicitation for students, or during the registration period if it has no solicitation pro e policy known to all parts of the general community it serves? If "Yes," please de If you need more space use Part II	ogram, in a way	3	Yes	
				 - - -		
4 a	-	nization maintain the following? iting the racial composition of the student body, faculty, and administrative staff?		4a	Yes	
b	Records docur	nenting that scholarships and other financial assistance are awarded on a racially	nondiscriminatory	4b	Yes	
c	•	atalogues, brochures, announcements, and other written communications to the pidmissions, programs, and scholarships?	ublic dealing	4c	Yes	
d	Copies of all m	naterial used by the organization or on its behalf to solicit contributions?		4d	Yes	
5		d "No" to any of the above, please explain If you need more space, use Part II		- -		
	_	s or privileges?		5a		No
b	Admissions po	olicies?		5 b		No
c	Employment o	f faculty or administrative staff?		5 c		No
d	l Scholarships o	or other financial assistance?		5d		No
е	: Educational po	licies?		5e		No
f	Use of facilitie	s?		5f		No
g	Athletic progra	ams?		5g		No
h		rricular activities? d "Yes" to any of the above, please explain If you need more space, use Part II		5h		No
6 a	Does the orga	nization receive any financial aid or assistance from a governmental agency?		6a	Yes	
b	Has the organi	zation's right to such aid ever been revoked or suspended?		6 b	<u> </u>	No.
7	Does the organ	d "Yes" to either line 6a or line 6b, explain on Part II nization certify that it has complied with the applicable requirements of sections 4 5-50, 1975-2 C.B. 587, covering racial pondiscrimination? If "No." explain on Pa	=		V	

Page 2

SCHEDULE E. LINE 6

Return Reference	Explanation
any other additional information (see instructions	I .
Provide the explanations required by Part 1, lines 3	40, 511, 60, and 7, as applicable. Also provide

SCHEDULE E, LINE 2

EXPLANATION OF STATEMENT OF NONDISCRIMINATION POLICY SOUTHERN NEW HAMPSHIRE UNIVERSITY ("THE UNIVERSITY") INCLUDES A STATEMENT

THE UNIVERSITY CUSTOMARILY DRAWS ITS STUDENTS NATIONWIDE AND FOLLOWS A RACIALLY NONDISCRIMINATORY POLICY AS TO STUDENTS THE UNIVERSITY ADMITS STUDENTS OF ANY RACE, COLOR, AND NATIONAL OR ETHNIC ORIGIN THIS POLICY IS DISCLOSED ON THE UNIVERSITY'S. WEBSITE

Pell Grants)

THE UNIVERSITY CATALOG AND ON THE UNIVERSITY'S WEBSITE ON ALL FINANCIAL AID AND SCHOLARSHIP RELATED PAGES SCHEDULE E. LINE 3

EXPLANATION OF GOVERNMENT FINANCIAL AID THE UNIVERSITY receives Title IV funding from the U.S. Department of Education (including FSEOG and

OF ITS RACIALLY NONDISCRIMINATORY POLICY TOWARDS STUDENTS IN

Schedule E (Form 990 or 990-EZ) (2015)

efile GRAPHIC print -	DO NOT PROCESS	As Filed Dat	ta -	DLN	93493132024007
SCHEDULE F (Form 990)	Statement of	Activities C	Outside the Unit	ed States	OMB No 1545-0047
Denartment of the Treasury	► Complete Information about Schedu	Part IV, line : ► Attach to	n answered "Yes" to Form 14b, 15, or 16. o Form 990. nd its instructions is at wi		2015 Open to Public Inspection
Name of the organization SOUTHERN NEW HAMPSHIR	RE UNIVERSITY			Employer ide 02-0274509	ntification number
	rmation on Activiti le organization answel			14b.	
and other assistance used to award the gr 2 For grantmakers. De assistance outside the	escribe in Part V the or	ity for the grar ganization's p	nts or assistance, and	the selection criteria	│ Yes │ No
(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e g , fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is program service, describe specific type of service(s) in region	
(1) See Add'l Data		region	region)		
(2)					
(3)					
(4)					
(5)					
3a Sub-total b Total from continuation to Part I c Totals (add lines 3a an					27,446,936
For Paperwork Reduction Act N	14 3 6 /	,		No 50082W Sche	dule F (Form 990) 2015

Schedule F (Form 990) 2015

organization	and EIN (if applicable)	grant 	cash grant	disbursement	assistance	assistance	(book, FMV, appraisal, other)
(1)							
(2)							
(3)							
(4)							

Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as

tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter

Schedule F (Form 990) 2015

Page 2

	ther Assistance duplicated if addit			ed States. Complete	if the organization a	nswered "Yes" to Form	990, Part IV, line 16.
(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) A mount of cash grant	(e) Manner of cash disbursement	(f) A mount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
(1)							
(2)							
(3)							
(4)							
(5)							
(6)							

(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
(10)				
(11)				
(12)				
(42)				

(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
(11)							
(12)							
(13)							
(14)							
(15)							
(16)							
(17)							
(18)							
Schedule F (Form 990) 2015							

(9)							
(10)							
(11)							
(12)							
(13)							
(14)							
(15)							
(16)							,
(17)							
(18)							
Schedule F (Form 990) 2015							

4 Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)

▼ Yes

5 Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the

organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships

(see Instructions for Form 8865)

6 Did the organization have any operations in or related to any boycotting countries during the tax year? If
"Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form
5713, do not file with Form 990)

✓ Yes No

Νo

Additional Data

Software ID: Software Version:

EIN: 02-0274509

Name: SOUTHERN NEW HAMPSHIRE UNIVERSITY

Schedule F (Form 990) 2015

Page 5

Part V Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

Form 990 Schedule F Part I - Activities Outside The United States										
(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i e , fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region					
East Asia and the Pacific	0	20	Program Services	CONSULTING/INSTRUCTION	178,146					
Central America and the Caribbean	0	0	Investments		25,713,599					
East Asia and the Pacific	0	6	Program Services	STUDY ABROAD	46,935					

(a) Region (b) Number of (c) Number of (e) If activity listed in (d) (d) Activities (f) Total expenditures offices in the employees or conducted in region for region is a program service, (by type) (ie, describe specific type of agents in region service(s) in region region fundraising, program services, grants to recipients located in the region) 144.425

817.178

54,531

Europe (Including Iceland and Greenland)	0	10	Program Services	CONSULTING/INSTRUCTION	
Europe (Including Iceland	n	11	Program Services	STUDY ABROAD	

2 Program Services

CONSULTING/INSTRUCTION

Form 990 Schedule F Part I - Activities Outside The United States

and Greenland)

Africa

Middle East and North

Form 990 Schedule F Part I - Activities Outside The United States (a) Region (b) Number of (c) Number of (d) Activities (e) If activity listed in (d) (f) Total expenditures offices in the employees or conducted in region is a program service, for region (by type) (ie, describe specific type of agents in region fundraising, program service(s) in region region services, grants to recipients located in the region) 4 | Program Services CONSULTING/INSTRUCTION 312.721 North America Russia and the Newly 0 Program Services CONSULTING/INSTRUCTION 2,520 Independent States

Program Services

CONSULTING/INSTRUCTION

1,464

South America

(a) Region (b) Number of (c) Number of (e) If activity listed in (d) (f) Total expenditures (d) Activities offices in the emplovees or conducted in region is a program service, for region describe specific type of agents in (by type) (ie, region fundraising, program service(s) in region region services, grants to recipients located in the region) South America IProgram Services STUDY ABROAD 8.190 South Asia Program Services CONSULTING/INSRUCTION 155.898

Program Services

STUDY ABROAD

11,329

Form 990 Schedule F Part I - Activities Outside The United States

South Asia

efile GRAPHIC print - DO NOT PROCESS | As Filed Data Schedule I
(Form 990) | Grants and C
Governments
Complete if the organize

Department of the
Treasury | Information about Schedule

Internal Revenue Service

Name of the organization

SOUTHERN NEW HAMPSHIRE UNIVERSITY

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22.

▶ Attach to Form 990.

▶ Information about Schedule I (Form 990) and its instructions is at <u>www.irs.gov/form990</u>.

2015

2015

DLN: 93493132024007OMB No 1545-0047

Open to Public Inspection

Employer identification number

02-0274509

						02 02, 1303	
Part I General Information	on on Grants an	d Assistance					
 Does the organization maintain the selection criteria used to a Describe in Part IV the organization 	ward the grants or a	ssistance?				stance, and	√ Yes No
Part II Grants and Other Assist that received more than				plete if the organization	answered "Yes" on F	form 990, Part IV, line 2	l, for any recipient
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
2 Enter total number of section 5 3 Enter total number of other org.	anızatıons listed in t	the line 1 table				► _	
For Paperwork Reduction Act Notice, se	e the Instructions for	r Form 990.		Cat No 50055P		Schedu	le I (Form 990) 2015

Part IV Supplemental Informat	ion Provide the info	rmation required in D	art I line 2 Dart III	column (h) and any other	additional information

Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information. Return Reference Explanation

SCHEDULE I, PART I, LINE 2 THE UNIVERSITY PROVIDES SCHOLARSHIP ASSISTANCE TO QUALIFIED STUDENTS THROUGH THE OFFICE OF FINANCIAL AID THE OFFICE OF FINANCIAL AID MONITORS THE APPROPRIATENESS OF THE AWARDS AND THESE AMOUNTS ARE APPLIED TO EACH STUDENT'S efile GRAPHIC print - DO NOT PROCESS As Filed Data -

Schedule J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest

Compensated Employees ▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

▶ Attach to Form 990.

▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

DLN: 93493132024007

2015 Open to Public

Treas	tment of the ury al Revenue Service	► Information about Schedule J (F	orm 990) and its instructions is at <u>www.irs.g</u>	<u>ov/form990</u> .	Open to Public Inspection						
Nar	me of the organiz ITHERN NEW HAMPS				mployer identificat	tion nui	mber					
Pa	rt I Questi	ons Regarding Compensatio	n		2-02/4309							
							Yes	No				
1 a				y of the following to or for a person lis de any relevant information regarding								
	▼ First-clas	s or charter travel	✓	Housing allowance or residence for p	personal use							
	✓ Travel for	companions		Payments for business use of persoi	nal residence							
	Tax idemr	nification and gross-up payments		Health or social club dues or initiation	on fees							
	Discretion	nary spending account	✓	Personal services (e g , maid, chauff	eur, chef)							
b				on follow a written policy regarding pa above? If "No," complete Part III to		1b		No				
2	_	·		ing or allowing expenses incurred by a								
	directors, trust	ees, officers, including the CEO/Exe	cutive Di	rector, regarding the items checked i	n line 1a?	2	Yes	ļ				
3	organization's (used by a relat	CEO/Executive Director Check all the definition of the desired organization to establish compensitions.	hat apply	used to establish the compensation o Do not check any boxes for methods the CEO/Executive Director, but expl	5							
		ation committee		Written employment contract			!	-				
		ent compensation consultant	▽	Compensation survey or study			ļ	ļ				
	✓ Form 990	of other organizations	✓	Approval by the board or compensat	ion committee			ļ				
4	During the year or a related org		Part VII	, Section A, line 1a with respect to th	e filing organizatio	n						
а	Receive a seve	rance payment or change-of-control	payment	:?		4a		No				
b	Participate in, o	or receive payment from, a suppleme	ge-of-control payment? 4a 1, a supplemental nonqualified retirement plan? 4b									
c	Participate in, o	or receive payment from, an equity-b	ased cor	npensation arrangement?		4c		Νo				
	If "Yes" to any	of lines 4a-c, list the persons and \ensuremath{pr}	ovide the	e applicable amounts for each item in	Part III							
5	For persons list	, 501(c)(4), and 501(c)(29) organiza ted on Form 990, Part VII, Section A contingent on the revenues of		st complete lines 5-9. , did the organization pay or accrue ai	าง							
а	The organization	on?				5a		Νo				
b	Any related org					5b	<u> </u>	Νo				
	If "Yes," on line	e 5a or 5b, describe in Part III										
6	•	ted on Form 990, Part VII, Section A contingent on the net earnings of	A, line 1a	, did the organization pay or accrue ai	ıy							
а	The organization	on?				6 a		Νo				
b	Any related org	ganization?				6 b		Νo				
	If "Yes," on line	e 6a or 6b, describe in Part III										
7		ted on Form 990, Part VII, Section A described in lines 5 and 6? If "Yes," i		, did the organization provide any non in Part III	-fixed	7	Yes					
8				ccured pursuant to a contract that wa tions section 53 4958-4(a)(3)? If "Yo		8		No				
9	If "Yes" on line		ie rebutta	able presumption procedure described	l ın Regulatıons							

Selledales (Form 550) 2015					r age 🕳						
Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.											
ınstructions, on row (II) Do not list ar	tion must be reported on Schedule J, report compensation from the ony individuals that are not listed on Form 990, Part VII for each listed individual must equal the total amount of Form 990, F	.,	-	·							
(A) Name and Title	(B) Breakdown of W-2 and/or 1099-MISC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation in						

(A) Name and Title	(B) Breakdown o	f W-2 and/or 1099-MIS	SC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation in
	-	(ii)	(ıiı)	other deferred	benefits	(B)(ı)-(D)	column(B) reported
	Base (1) compensation	Bonus & incentive	Other reportable	compensation			as deferred on prior
	(i) compensation	compensation	compensation				Form 990

Schedule 1 (Form 990) 2015

See Additional Data Table

Schedule J (Form 990) 2015

Page 2

Page **3**

Schedule J (Form 990) 2015

AIRFARE WILL BE PROVIDED TO EMPLOYEES ONE OFFICER RECEIVED THIS BENEFIT DURING THE CURRENT PERIOD. THIS TRAVEL WAS FOR IBUSINESS PURPOSES, AND THE COST WAS NOT INCLUDED IN THE OFFICER'S TAXABLE INCOME TRAVEL FOR COMPANIONS OCCASIONALLY, THE UNIVERSITY WILL PAY FOR COMPANION AIR TRAVEL SUCH PAYMENTS WERE INCLUDED IN ONE OFFICER'S TAXABLE INCOME IN THE CURRENT PERIOD HOUSING ALLOWANCE OR RESIDENCE FOR PERSONAL USE TWO KEY EMPLOYEES, AND ONE HIGHEST ICOMPENSATED EMPLOYEE WERE EITHER GRANTED A HOUSING ALLOWANCE OR HOUSING EXPENSES WERE PAID ON THEIR BEHALE AS PART

Schedule J (Form 990) 2015

IOF THEIR TAXABLE TOTAL COMPENSATION PACKAGES PERSONAL SERVICES. THE UNIVERSITY PROVIDES CERTAIN PERSONAL SERVICES ITO ONE OFFICER AS SPECIFIED IN THE OFFICER'S EMPLOYMENT AGREEMENT. THE ACTUAL OR ESTIMATED COSTS OF SUCH SERVICES WERE INCLUDED IN THE OFFICER'S TAXABLE INCOME PART I, LINE 1B REIMBURSEMENTS ARE COVERED UNDER THE EMPLOYMENT CONTRACTS AND/OR THE UNIVERSITY'S TRAVEL AND BUSINESS EXPENSE POLICY

SCOTT DURAND, GREGORY FOWLER, AMELIA MANNING AND STEPHEN KHEDERIAN WERE AWARDED DEFERRED COMPENSATION IN

PART I, LINE 4B DECEMBER 2014, PAYABLE IN CALENDAR YEAR 2016 IF CERTAIN CONDITIONS ARE SATISFIED CATHRAEL KAZIN WAS AWARDED DEFERRED. COMPENSATION IN DECEMBER 2014, PAYABLE IN CALENDAR YEAR 2017 IF CERTAIN CONDITIONS ARE SATISFIED

FOR OUTSTANDING SERVICE, CERTAIN INDIVIDUALS RECEIVED A BONUS, THE AMOUNTS OF WHICH ARE LISTED ON SCHEDULE J, PART II,

PART I, LINE 7 COLUMN (B}(II)

Software ID: Software Version:

EIN: 02-0274509

Name: SOUTHERN NEW HAMPSHIRE UNIVERSITY

Form 990, Schedule J, I	rart 1							
(A) Name and Title		(B) Breakdown of (i) Base Compensation	W-2 and/or 1099-MIS (ii) Bonus & Incentive compensation	C compensation (iii) Other reportable compensation	(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(I)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
1Paul J LeBlancPresident/CEO	(I) (II)		0	75,938	22,950	24,403	974,199	0
					, and the second	0	0	
1Joseph Sergi EVP FIN & ADMIN/CFO	(1)	299,761	50,000	1,290	20,962	24,606	396,619	0
	(11)	0	0	0	0	-0	0	0
2JOHNSON AU-YEUNG CHIEF INFO OFFICER(UNTIL	(1)	190,476	50,000	35,024	20,833	20,065	316,398	0
9/15)	(11)	0	0	0	0		- 0	0
3DONALD BREZINSKI VP INSTITUTIONAL	(1)	229,653	30,000	1,138	19,090	22,621	302,502	0
ADVANCEMENT	(11)	0	0	0	0			0
4KRISTINE CLERKIN SENIOR VP CFA	(1)	245,884	45,000	2,283	20,344	8,121	321,632	0
SENIOR VI CIA	(11)	0	0	0	0			0
EGGGTT DUDAND				_	_	0	0	_
5 SCOTT DURAND VP OF MSR-GRAD	(1)	237,566	50,000	7,886	53,471	22,621	371,544	0
	(11)	0	0	0	0	0	0	0
6 GREGORY FOWLER VP ACADEMIC ADMIN/COCE	(1)	238,054	50,000	766	54,623	8,222	351,665	0
	(11)	0	0	0	0	-	0	0
7STEPHEN HODOWNES CEO OF COCE (UNTIL 10/15)	(1)	410,782	200,000	73,963	22,950	20,404	728,099	0
CEO 01 GOCE (ONTE 10/15)	(11)	0	0	0	0			0
8CATHRAEL KAZIN	(1)	175,650	30,000	76,099	26,774	9,556	318,079	0
CHIEF ACADEMIC OFFICER FOR CFA	(11)	0	0	0	0			0
9STEPHEN KHEDERIAN	(1)	233,593	55,000	55,298	53,231	26,425	423,547	0
VP DATA ANALYTICS	(11)							
	(")		0	0	0	0	0	U
10PATRICIA LYNOTT PROVOST/EVP	(1)	266,006	50,000	7,644	20,962	8,882	353,494	0
	(11)	0	0	0	0	-		0
11RYVETTE CLARK Gen Counsel/ Asst Secretary	(1)	216,298	5,000	1,061	0	16,406	238,765	0
,	(11)	0	0	0	0			0
12AMELIA MANNING	(1)	319,192				0	0	
EVP COCE	(11)		55,000 	533 0	53,355 0	22,621	450,701 	0
42Charles Harris	1.					0	0	
13Elizabeth May SR VP EXT AFFAIRS	(1)	137,519	18,580	6,719	0	9,190	172,008	0
	(11)		0	0	0	0	0	0
14YVONNE SIMON CHIEF LEARNING ARCHITECT	(1)	247,265	0	2,310	20,542	22,691	292,808	0
COA	(11)	0	0	0	0	-	- 0	0
15 DANIELLE STANTON SR VP HUMAN RESOURCES	(1)	229,938	65,000	495	16,920	22,743	335,096	0
The state of the s	(11)	0	0	0	0		<u>-</u>	0
16William Zemp Sr VP and Chief of Staff	(1)	200,608	5,000	20,475	0	24,606	250,689	0
SI VE AND CINETOL STALL	(11)	0	0	0	0			0
						0	0	

DLN: 93493132024007OMB No 1545-0047

Supplemental Information on Tax Exempt Bonds

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions,

2015

Open to Public

Department of the Treasury

(Form 990)

Internal Revenue Service

explanations, and any additional information in Part VI.
▶ Attach to Form 990.

▶Information about Schedule K (Form 990) and its instructions is at <u>www.irs.gov/form990</u>.

Employer identification number

Name	of the organization									Em	ployer id	entifica	tion nu	nber	
30 U	THERN NEW HAMPSHIRE UN	NIVERSITY								02	-02745	09			
Pa	rt I Bond Issues														
	(a) Issuer name	(b) Issuer EIN	(c) CUSIP #	(d) Date issued	d (e) Issue price (f) Description		(e) Issue price (f) Description		n of purpose	(g) Defeased		beha	On alf of uer		Pool ncing
										Yes	No	Yes	No	Yes	No
A	NHHEFA SERIES 2012	02-0279866	644614T25	06-07-2012	65,20	4,319	SEE P	ART VI			×		Х		Х
В	NHHEFA SERIES 2014	02-0279866	000000000	08-27-2014	47,27	9,000	SEE P	ART VI			×		Х		×
С	NHHEFA SERIES 2016	02-0279866	6446145U9	06-08-2016	35,42	9,241	CONS	TRUCTION			×		Х		Х
Pa	rt III Proceeds														
						A			В		С			D	
1	Amount of bonds retired.					1,470	000,0		2,244,000			0			
2	Amount of bonds legally def	eased					0		0			0			
3	Total proceeds of issue					65,211	1,538		47,288,054		35,429,241				
4	Gross proceeds in reserve f					5,715	5,037		0			0			
5	Capitalized interest from pro	oceeds				2,938	3,863		0	0					
6	Proceeds in refunding escro	ws					0		0	0					
7	Issuance costs from procee	eds				694	4,869		341,911	106,491		106,491			
8	Credit enhancement from pr	oceeds					0		0		0				
9	Working capital expenditure	s from proceeds					0		0			0			
10	Capital expenditures from p	roceeds				44,312	2,470		0			0			
11	Other spent proceeds					5,300	0,933		32,057,569		85	8,404			
12	Other unspent proceeds.					6,599	9,853		14,975,493		34,46	4,346			
13	Year of substantial completi	ion													
					Yes	N	0	Yes	No	Yes		V o	Ye	;	No
14	Were the bonds issued as pa	art of a current refund	ling issue?	· ·		×	(X				Х			
15	Were the bonds issued as pa	art of an advance refu	ındıng ıssue?		х			X				х			
16	Has the final allocation of pr	roceeds been made?				×	(Х			Х			
17	Does the organization maint allocation of proceeds?	aın adequate books a	and records to sup	port the final	x			Х		X					
	Drivete Business														
Pal	t IIII Private Business	use				Α	I		В		С	1			
					Yes	A No	0	Yes	No No	Yes		No	Yes	_	No
1	Was the organization a partr	ner in a partnership, o	or a member of an L	LC, which owned	1.55	1 x			X			x			

Χ

Х

			А		В			С		
		•	Yes	No	Yes	No	Yes	No	Yes	No
3a	Are there any management or service contracts that may result in private bu of bond-financed property?	siness use		×		Х		х		
b prope	If "Yes" to line 3a, does the organization routinely engage bond counsel or ot counsel to review any management or service contracts relating to the financity?									
c c	Are there any research agreements that may result in private business use o	f bond-							+	
•	financed property?			X		Х		X		
d	If "Yes" to line 3c, does the organization routinely engage bond counsel or ot counsel to review any research agreements relating to the financed property?									
4	Enter the percentage of financed property used in a private business use by ε other than a section $501(c)(3)$ organization or a state or local government .		•	0 %	<u>, </u>	0 %		0 '	%	
5	Enter the percentage of financed property used in a private business use as a unrelated trade or business activity carried on by your organization, another 501(c)(3) organization, or a state or local government	section								
6	Total of lines 4 and 5									
7	Does the bond issue meet the private security or payment test?			Х		Х		Х		
8a	Has there been a sale or disposition of any of the bond-financed property to a nongovernmental person other than a 501(c)(3) organization since the bonds issued?			х		х		х		
b	If "Yes" to line 8a, enter the percentage of bond-financed property sold or dis	sposed of						•		<u>. </u>
С	If "Yes" to line 8a, was any remedial action taken pursuant to Regulations se 1 141-12 and 1 145-27	ctions		Х		Х		Х		
9	Has the organization established written procedures to ensure that all nonque bonds of the issue are remediated in accordance with the requirements under Regulations sections 1 141-12 and 1 145-2?		×		x		X			
Par	IV Arbitrage									_
		А			В		С		D	
	_	Yes	No	Yes	No	Ye	5	No	Yes	No
1	Has the Issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate?		X		×			Х		
2	If "No" to line 1, did the following apply?									
а	Rebate not due yet?	Х		Х		Х				
b	Exception to rebate?		Χ		Х			Х		
c	No rebate due?		Χ		Х			Х		
	If "Yes" to line 2c, provide in Part VI the date the rebate computation was performed									
3	Is the bond issue a variable rate issue?		X	X				Х		
4a	Has the organization or the governmental issuer entered									
	into a qualified hedge with respect to the bond issue?		X		X			Х		
b	Name of provider			0		0				
С	Term of hedge									
d	Was the hedge superintegrated?									
e	Was the hedge terminated?									

С

No

Yes

Yes

5a	Were gross proceeds in contract (GIC)?	vested in a guaranteed investment		Х		×		X		
b	Name of provider		0		0		0			
С	Term of GIC									
d		harbor for establishing the fair market								
6		ls invested beyond an available temporary	х			x		х		
7	Has the organization es the requirements of sec	tablished written procedures to monitor	Х		х		х			
Pai	rt V Procedures To	o Undertake Corrective Action			•	•	•			
			Α		В		С		D	
			Yes	No	Yes	No	Yes	No	Yes	No
	that violations of federa and corrected through t	tablished written procedures to ensure I tax requirements are timely identified he voluntary closing agreement program if available under applicable regulations?	×		X		X			
Pa	rt VI Supplemen	tal Information. Provide additional inform	ation for resp	onses to qu	estions on So	chedule K (s	ee instructioi	ns).		
	Return Reference		Explanation							
	EDILLE K DADT I	NHHEFA SERIES 2014 - BOND B IS PRIVATE P CUSIP NUMBER SCHEDULE K, PART I, COLUM OF BONDS SERIES 2003 AND CONSTRUCTION REFUNDING OF BOND SERIES 2005, 2006, AN	N (F) (A) NHH IPROJECTS (EFA SERIES : B) NHHEFA S	2012 - ADVAI ERIES 2014 -	NCE REFUNDI ADVANCE	ING			

No

Yes

CONSTRUCTION PROJECTS SCHEDULE K, PART II, LINE 3 (A) NHHEFA SERIES 2012 - THE ISSUE PRICE AND TOTAL PROCEEDS DIFFER BY INVESTMENT INCOME OF \$7,219 (B) NHHEFA SERIES 2014

- THE ISSUE PRICE AND TOTAL PROCEEDS DIFFER BY INVESTMENT INCOME OF \$9,054

Yes

No

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -Schedule L

(Form 990 or 990-EZ)

Transactions with Interested Persons

► Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

DLN: 93493132024007 OMB No 1545-0047

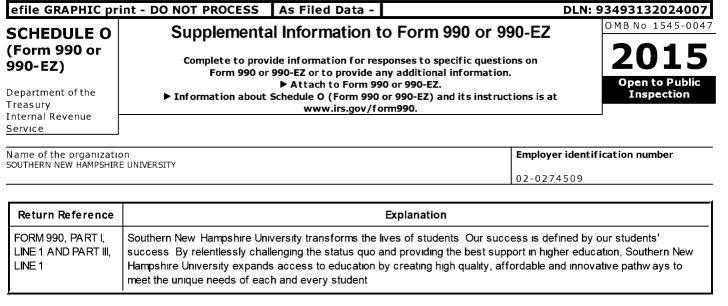
2015

Department of the Treasury Internal Revenue S		nformation a		lule L (Form	990 or Form 99 990 or 990-EZ <u>ov/form990</u> .	90-EZ. !) and its instru	ctions	is at			en to P nspect			
Name of the o		TY					Er	nploye	er identi	ficatio	n numbe	r		
								2-027						
	ess Benefit Tr plete if the organiz										40b			
	me of disqualified p					ified person and			cription			rected?		
				0	rganızatıon			tran	saction		Yes	No		
2 Enter the	amount of tax incu	irred by orga	nızatıon ma	nagers or di	squalified pers	sons during the	year	under	section					
							٠		> \$					
3 Enterthe	amount of tax, If a	ny, on line 2	, above, reii	nbursed by t	he organizatio	on	•		▶ \$					
C	omplete if the orga ganization reporter (b) Relationship with organization	From Inte 2, a representation answer dan amount of the control of	wered "Yes	on Form 99 0, Part X, Irr co e	90-EZ, Part V , lir ne 5 , 6 , or 22	(f)Balance	(g)	(g) In (h) default? A ppro) (i)W oved agree		(h) Approved by board or		utten nent?
			То	From	-		Yes	No	commi Yes	No	Yes	No		
											+			
										1				
Total	<u> </u>	▶ \$		l				-	-	-				
	ants or Assist													
(a) Name of	mplete if the or	ganızatıon Relatıonshı			orm 990, Pa t of assistanc				. (.)	Durna	se of ass	tanaa		
pers	` '	erested pers organiza	on and the	(C) Amoun	t or assistant	е (и) гуре	JI 4551	is talle	(e)	Pulpo	Se 01 ass	istance		
				-										

Return Reference

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) A mount of transaction	(d) Description of transaction	(e) Sh organi: reven	f zation's
				Yes	No
(1) COLLIN GILLENWATER	SON OF KEY EMPLOYEE	37,351	WAGES-ADJUNCT PROFESSOR		No
(2) DYLAN HOWDOWNES	SON OF KEY EMPLOYEE	48,148	WAGES-SYSTEMS ANALYST		No
(3) David Decolfmacker	FAMILY MEMBER OF TRUSTEE	52,039	WAGES-NEW STUDENT ADVISOR		No
Part V Supplemental Informa					

Explanation



Return Reference	Explanation
FORM 990, PART III, LINE 4A	INSTRUCTION AND STUDENT SERVICES SOUTHERN NEW HAMPSHIRE UNIVERSITY ("THE UNIVERSITY") IS A PRIVATE, COEDUCATIONAL INSTITUTION ENROLLMENT CONSISTS OF APPROXIMATELY 3,300 TRADITIONAL UNDERGRADUATE DAY STUDENTS IN THE MANCHESTER, nh CAMPUS, 2,000 STUDENTS IN ON-CAMPUS GRADUATE PROGRAMS, 98,300 GRADUATE AND UNDERGRADUATE STUDENTS IN DISTANCE EDUCATION, 4,700 STUDENTS IN THE COLLEGE FOR AMERICA COMPETENCY-BASED EDUCATION PROGRAMS AND 2,400 STUDENTS IN THE HIGH SCHOOL DUAL ENROLLMENT PROGRAMS AND CERTIFICATE PROGRAMS THE UNIVERSITY OFFERS OVER 30 CERTIFICATE PROGRAMS IN A VARIETY OF FIELDS THE UNIVERSITY OFFERS 14 ASSOCIATE'S DEGREE PROGRAMS IN CULINARY ARTS, INFORMATION TECHNOLOGY, PHOTOGRAPHY, HEALTHCARE MANAGEMENT, LIBERAL ARTS, CRIMINAL JUSTICE, AND BUSINESS-RELATED FIELDS BACHELOR DEGREES ARE OFFERED IN MORE THAN 90 AREAS OF BUSINESS EDUCATION, HEALTHCARE, MATHEMATICS, INFORMATION TECHNOLOGY, COMPUTER SCIENCE AND LIBERAL ARTS MASTERS DEGREES ARE OFFERED IN BUSINESS ADMINISTRATION, ACCOUNTING, BUSINESS DISCIPLINES, INFORMATION TECHNOLOGY, MENTAL HEALTH COUNSELING, FINE ARTS, EDUCATION, HEALTHCARE AND SEVERAL LIBERAL ARTS DISCIPLINES DOCTORAL DEGREES OFFERED INCLUDE AN ED D IN EDUCATIONAL LEADERSHIP AND A PH D IN INTERNATIONAL BUSINESS THE UNIVERSITY ALSO OFFERS A WIDE VARIETY OF SERVICES TO ITS STUDENTS TO MAXIMIZE THE EDUCATIONAL EXPERIENCE SERVICES INCLUDE ATHLETICS, RESIDENTIAL LIFE, COUNSELING AND WELLNESS, DINING, DIVERSITY, INTRAMURALS AND RECREATION, PUBLIC SAFETY AND DISABILITY SERVICES, AMONG OTHERS

Return Reference	Explanation	
FORM 990, PART VI,	AT EACH ANNUAL MEETING OF THE BOARD, THE BOARD SHALL ELECT AN EXECUTIVE COMMITTEE OF NOT LESS THAN THREE (3) TRUSTEES TO ACT IN ITS STEAD BETWEEN MEETINGS OF THE FULL BOARD ELECTION OF THE COMMITTEE	
SECTION A, LINE 1A	SHALL BE FROM THOSE NOMINATED BY THE BOARD CHAIR OR THOSE NOMINATED BY THE BOARD AT THE MEETING EACH MEMBER OF THE BOARD SHALL HAVE ONE VOTE FOR EACH POSITION AND THOSE RECEIVING THE GREATEST NUMBER OF VOTES SHALL BE ELECTED THERE SHALL BE NO CUMULATIVE VOTING Form 990 Part VI, Section A, Line 2	
	Paul J LeBlanc and Robert Decolfmacker both serve on the board of Motivis Learning Systems, Inc	ı

Return Reference	Explanation
FORM 990, PART VI,	THE DRAFT OF THE FORM 990 IS PRESENTED TO THE AUDIT AND COMPLIANCE COMMITTEE OF THE BOARD OF
SECTION B, LINE 11	TRUSTEES FOR THEIR REVIEW AFTER ANY RECOMMENDED CHANGES, THE FORM 990 IS THEN MADE AVAILABLE
	TO ALL TRUSTEES FOR THEIR REVIEW

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 12C	IT IS THE POLICY OF THE UNIVERSITY THAT CONFLICTS OF INTEREST BETWEEN THE UNIVERSITY AND ITS TRUSTEES, OFFICERS AND EMPLOYEES BE AVOIDED AND THAT PECUNIARY BENEFIT TRANSACTIONS BE DISCLOSED AND APPROVED BY THE BOARD THE UNIVERSITY FOLLOWS ALL STATUTORY REQUIREMENTS OF THE FEDERAL AND STATE LAWS WHICH APPLY TO THE UNIVERSITY, INCLUDING THE PROVISIONS OF RSA 7 19-A AS THE SAME MAY BE AMENDED FROM TIME TO TIME ALL POTENTIAL CONFLICTS OR PECUNIARY BENEFIT TRANSACTIONS AS DEFINED BY SAID STATUTE SHALL BE REPORTED TO THE BOARD AND ACTED UPON BY IT AS REQUIRED BY LAW, AND NO PERSON SHALL VOTE OR BE PRESENT FOR THE ACTION BY THE BOARD IN RELATION TO ANY SUCH MATTER INVOLVING THAT PERSON ADDITIONALLY, THE BOARD AND LEADERSHIP TEAM ARE SURVEYED ANNUALLY ABOUT ANY POTENTIAL CONFLICTS AND DISCLOSURES, AND, IF ANY ARISE, THEY ARE REVIEWED FORM 990, PART VI, SECTION B, LINE 14 CERTAIN DEPARTMENTS HAVE DOCUMENT RETENTION AND DESTRUCTION POLICIES, HOWEVER, THE UNIVERSITY DOES NOT HAVE A COMPREHENSIVE POLICY THAT HAS BEEN APPROVED BY THE BOARD OR AN AUTHORIZED COMMITTEE

Return Reference	Explanation
	FOR FISCAL YEAR 2016, COMPENSATION OF THE PRESIDENT AND OTHER OFFICERS AND KEY EMPLOYEES WERE SET BY AN INDEPENDENT COMMITTEE OF THE BOARD OF TRUSTEES AFTER REVIEWING COMPARABLE COMPENSATION INFORMATION DECISIONS REGARDING THE COMPENSATION ARRANGEMENTS WERE CONTEMPORANEOUSLY DOCUMENTED

Return Reference Explanation							
FORM 990, PART VI, SECTION C, LINE 18	THE UNIVERSITY MAKES ITS FORM 990 AVAILABLE FOR PUBLIC INSPECTION UPON REQUEST FORM 990, PART VI, SECTION C, LINE 19 The University makes its governing documents and conflict of interest policy available upon						
,	request. The University also makes its financial statements available upon request.						

Return Reference	Explanation
FORM 990, PART XI,	Elimination of Consolidated Subsidiary Net Loss from Operations (\$4,544,169) Other Adjustments \$424,444
LINE 9	Total Other Changes in Net Assets (\$4,119,725)

Return Reference	Explanation
	DURING FISCAL YEAR 2013, PRESIDENT PAUL LEBLANC AND HIS WIFE, PATRICIA FINDLEN MADE A \$100,000 MULTI-YEAR COMMITMENT TO GIVE TO THE UNIVERSITY THEY WILL CONTINUE TO MAKE PAYMENTS TO FULFILL THIS COMMITMENT
	THROUGH 2018

efile GRAPHIC print - DO NOT PROCESS As Filed Data -**SCHEDULE R**

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

OMB No 1545-0047 2015

DLN: 93493132024007

Open to Public

Department of the Treasury Internal Revenue Service Name of the organization

SOUTHERN NEW HAMPSHIRE UNIVERSITY

(Form 990)

► Attach to Form 990.

▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

Inspection **Employer identification number**

02-0274509

(a)	e if the organization					/f\		
(a) Name, address, and EIN (if applicable) of disregarded entity	Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	Di	(f) rect controlling entity		
Part II Identification of Related Tax-Exempt Organization or more related tax-exempt organizations during the	ations Complete if the tax year.	:he organization an	swered "Yes"	on Form 990, Pa	l ırt IV, lı	ne 34 because ıt	had on	9
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code see	ction Public charity (if section 501)		(f) Direct controlling entity	Section (13) co	
							Yes	No
							1	

Part III	Identification of Related Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990	, Part IV,	line 34
	because it had one or more related organizations treated as a partnership during the tax year.		

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(e) Predominant income(related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	(g) Share of end-of-year assets	(h Disprop alloca) ortionate ations?	(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	mana part	ral or aging	(k) Percentage ownership
] 314)			Yes	No		Yes	No	
Post TV. The stiffestion of Pointed Associations Touchies			 1				115.4	^			***

Part IV Identification of Related Organizations Taxable as a Corporation or Trust Complete of the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total Income	(g) Share of end-of- year assets	(h) Percentage ownership	(i) Section (b)(1 contro entit	13) illed
(1) MOTIVIS LEARNING SYSTEMS INC 25 PELHAM RD STE 204 SALEM, NH 03079 47-1039010	SOFTWARE SALES	DE		C CORP	232,232	1,237,930	100 000 %	Yes	
(2) SPLIT INTEREST TRUSTS (3)	SUPPORT	NH	SNHU	TRUST				Yes	

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule

No

Yes

a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity				1a	No
b Gift, grant, or capital contribution to related organization(s)				1b Yes	;
c Gift, grant, or capital contribution from related organization(s)				1 c	No
d Loans or loan guarantees to or for related organization(s)				1d	No
e Loans or loan guarantees by related organization(s)				1e	No
f Dividends from related organization(s)				1f	No
g Sale of assets to related organization(s)				1 g	No
h Purchase of assets from related organization(s)				1h	No
i Exchange of assets with related organization(s)				1i	No
j Lease of facilities, equipment, or other assets to related organization(s)				1j	No
k Lease of facilities, equipment, or other assets from related organization(s)				1k	No
I Performance of services or membership or fundraising solicitations for related organization(s)				11	No
				امسا	LNA
m Performance of services or membership or fundraising solicitations by related organization(s)				1m	No
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)				1n	No
o Sharing of paid employees with related organization(s)				10	No
Davidous and models and the models of the david and the models of the mo				1	No
p Reimbursement paid to related organization(s) for expenses				1p	No
q Reimbursement paid by related organization(s) for expenses				1q	110
r Other transfer of cash or property to related organization(s)				1r	No
s Other transfer of cash or property from related organization(s)				1s	No
S Other transfer of cash of property nonlinerated organization(s)					
2 If the answer to any of the above is "Yes," see the instructions for information on who must complet	e this line, including co	vered relationships	and transaction threshold	S	
(a)	(b)	(c) Amount involved	(d)		
Name of related organization	Transaction type (a-s)	Amount involved	Method of determining a	mount involv	ea
(1)Motivis Learning Systems Inc	В	4,250,000	CASH		

Part V Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships													
(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	(e) Are all partners section 501(c)(3) organizations?		(f) Share of total income	total end-of-year	(h) Disproprtionate allocations?		Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	managing partner?		(k) Percentage ownership
			314)	Yes	No			Yes	No		Yes	No	
												1 1	
	•			-									

